DEVELOPMENT STRATEGY AND NATIONALISATION IN THE OIL INDUSTRY OF TRINIDAD-TOBAGO: THE CASE OF SHELL TRINIDAD LIMITED

A THESIS PRESENTED TO TO THE LATIN AMERICAN FACULTY OF SOCIAL SCIENCES (FLACSO) FOR THE DEGREE OF MASTER IN DEVELOPMENT STUDIES



JOY CAROL JEFFERS AUGUST, 1980

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ABBREVIATIONS

 APIP Aid to Pioneer Industries Programm B.P. British Petroleum Oil Company BWI British West Indies FERTRIN Fertilizers of Trinidad and Tobago FLACSO Facultad Latinoamericana de Cienci Sociales GDP Gross Domestic Product) Las
 BWI British West Indies FERTRIN Fertilizers of Trinidad and Tobago FLACSO Facultad Latinoamericana de Cienci Sociales GDP Gross Domestic Product 	las
 FERTRIN Fertilizers of Trinidad and Tobago FLACSO Facultad Latinoamericana de Cienci Sociales GDP Gross Domestic Product 	las
6. FLACSO Facultad Latinoamericana de Cienci Sociales 7. GDP Gross Domestic Product	las
Sociales 7. GDP Gross Domestic Product	
7. GDP Gross Domestic Product	rtiancio
	tigacia
	tiancia
8. ILDIS Instituto Latinoamericano de Inves	rigacio
nes Sociales	
9. ISCOTT Iron and Steel Company of Trinidad	l and
Tobago	
10. LPG Liquified Petroleum Gas	
11. MNC Multinational Corporation	
12. NPMC National Petroleum Marketing Compa	ıny
13. OLADE Organización Latinoamericana de En	nergía.
14. OPEC Organization of Petroleum Exportin	ıg
Countries	
15. OWTU Oilfield Workers' Trade Union	
16. PCOL Premier Consolidated Oilfield Limi	ted
17. PNM Peoples' National Movement:	
18. TEXTRIN Texaco Trinidad Limited	
19. TLL Trinidad Leaseholds Limited	
20. TOC Trinidad Oil Company	
21. TRINGEN Trinidad Nitrogen	
22. TRINMAR Trinidad Northern Areas	
23. TRINTES Trinidad Tesoro Oil Company	
24. TRINTOC Trinidad and Tobago Oil Company	

25. T & TEC Trinidad and Tobago Electricity Commission

. 26. TWA Trinidad Workingmen's Association

APPENDIX 2

PETROLEUM CONTRACTOR COMPANIES IDENTIFIED-TRINIDAD-TOBAGO

N.	NAME	FUNCTIONS	LOCAL FOREIGN	NON-RESIDENT RESIDENT
1.	Alves Engineering	Equipment		
	Filtration	Rental &		
		Contract		
		Labour	Local	Resident
2.	Aziz Mohammed	Rank Found		
		ations		
3.	Baroid	Mud Services		
		Equip. Rent.	Foreign	
4.	Rinadd	-		
5.	Bonanza Well Services	Well Serv.	Loca1	
6.	Barcon Constr. Co.	Pipeline		
		Cons. Pipe-		
		fitting	n.k.	n.k.
7.	Ben Cons. Co.	Pipefitting	n.k.	n.k.
8.	Cactus International	Drilling	Foreign	Non-resident
9.	Chacon Metal Works	Pipeline Cons	. n.k.	n.k.
10.	Carib Weld. Cons.	Pipeline Cons	. n.k.	n.k.
11.	Caribbean Bechtel	Construction	Foreign	n.k.
12.	Condor Petroleum Ser.	Well Repairs	n.k.	n.k.
13.	Corbie, R.A.	Draughting	Local	Resident
14.	Damus Ltd.	Tank Building	Foreign	Resident
15.	Delta Oil Well Ser.	Well Repairs	n.k.	n.k.
16.	Directional Ser.	Directional	n.k.	Resident
		Drilling		

17.	Dynadrill	Dynadrilling	Foreign	Non-Resident
18.	Eastman Whipstock	Directional		
	•	Drilling	Foreign	
19.	Eccles Engineering	Plant Cons.	Local	Resident
20.	Edeco		Foreign	
21.	Four Square Ser. Co	. Well Serv.	Loca1	Resident
22.	Genfab Cons. Ltd	Pipeline Cons.	n.k.	n.k.
23.	Gaffney, Cline &			
	Assoc.	Consultants	n.k.	n.k.
24.	Halliburton, T'dad	Cementing, etc.	Foreign	Resident
25.	Henderson Oil Tool			
	Co. Ltd.	Well Repairs	n.k.	Resident
26.	Hydrocarb	Gravel Packing	Foreign	Resident
27.	Ingram Contractors	Offshore Cons.	Foreign	Non-Resident
28.	International Oil-			
	field. Services	Power Tonga Ser-		
		vices	n.k.	Resident
29.	Iere Contractors	-	-	-
30.	Laurence Allisoon	Engineering		
	& Associates	Inspection	Foreign	Non-Resident
31.	Lor International	Directional		
		Drilling		
32.	Mason-Hing Asso-	Engineering Con-	Local	Resident
•	ciates	sultants		
33.	McDermot West	Offshore Cons.	Foreign	Non-Resident
	Indies Co.			
34.				
		Logging, Perforating	n.k.	n.k.
34.	Mc Cullough Serv. Magcobar		n.k. n.k.	n.k. n.k.
	Mc Cullough Serv. Magcobar McClear Oilfield	ating		
35.	Mc Cullough Serv. Magcobar McClear Oilfield & General Con-	ating		
35. 36.	Mc Cullough Serv. Magcobar McClear Oilfield & General Contractors	ating Mud Sercies		
35.	Mc Cullough Serv. Magcobar McClear Oilfield & General Con-	ating	n.k.	n.k.

38.	Oceanic Contractors	Offshore Constr.	Foreign	Non-Resident
39.	Oceanic Del Sud	Offshore Platform Transportation	Foreign	Non-Resident
40.	Offshore Ligistics	Workboat Charter	Foreign	Non-Resident
40.	Caribbean	NOTROCAL CALACTECT	10101611	non hostache
41.	Oilwell Contractors	Well Repairs	n.k.	n.k.
42.	Petroleum Offshore		324-22	
	Services Ltd.	Workover Rig	n.k.	Resident
43.	Petros Services	Well Services	n.k.	Resident
44.	Reprostat Ltd.	Map & Log		
	•	Reproduction	Local	
45.	Reliable Con-	-		
	tracting Co.			
46.	Santa Fe Drilling	Drilling	Foreign	Non-Resident
47.	Schlumberger	Well-logging	Foreign	Non-Resident
		Services.		
48.	Seismograph Ser-	Velocity	Foreign	Non-Resident
	vices Co.	Surveys		
49.	Sercies Dowell	Cementing, gravel-		
	Schlumberger	packing, logging,		
		perforating	Foreing	Resident
50.	Skinner Marine	Drilling (Maina)	Local	Resident
51.	Solus Schall	Engineering		
		Inspection	Foreign	Non-Resident
52.	Santana Services	Drilling Rigs,		
		Workovers		
53.	Southern Drilling	Drilling and Well		
	Contractors	Services	Local	Resident
54.	Tidewater	Workboat Charter	Foreign	Non-Resident
55.	T'dad Oilwell	Underreaming,	Local	Resident
	Services	Cementing, Wireless		
		Services, Gravel		
		Packing		
56.	Terra Mar	Well Services	n.k.	
57.	Tidex	Contract Labour	Foreign	Non-Resident

58.	T'dad Well Control	Directional	n.k.	Resident
		Drilling		
59.	Trinpet Services	Underreaming	n.k.	n.k.
60.	Trincan Perforators	Logging Perfor-	n.k.	n.k.
	•	ating	•	
61.	Trinity Well Ser-		n.k.	n.k.
	vices			
62.	Trinidad Lease	Drilling and		
	Operators	Well Services	n.k.	n.k.
63.	Venice Boat Vorp.	Workboat Charter	n.k.	n.k.
64.	Venwell Int.	Mud Services	n.k.	n.k.
65.	Well Services	Well Repairs	n.k.	n.k.
		Drilling, Rigs		
66.	Welex	Logging, Perfor-		
		ating Services	n.k.	n.k.
67.	Water & Oilwell			
	Service	-	n.k.	Resident

NOTES:

- 1. There is no guarantee that this listing is 'comprenensive'. It is based on information available which may not necessary be complete. (See Sources). Further, it only refers to those contractors whose activity is related most direct ly to the business of oil production. There are several nundred contractors of a general nature employed by the oil companies engaged in activities from catering to gardening to helicopter transport. These are not of concern to us here in this study.
- 2. Functions identified are those which the data available suggest as <u>some</u> (at least) of the functions performed. Many of these companies in fact provide awide variety of services. The specification of functions provided by the companies in the registration with the Registrar-General tend to be very broad and very general in order, no doubt, to permit the companies flexibility in what they are licensed to do.
- 3. There are problems in identifying which companies are truly local. It is known from other information that many of the companies listing themselves as local-private in the

Registrar-General's Files are in fact for all practical purposes, really foreign. Hence companies have been designated local only when from other information this can be confirmed.

4. This listing of contractors relates only to those who perform specialized services related to the core aspects of the petroleum business. There are hundreds of contractors of all sorts who obtain business with the oil companies engaged in everything from grass-cutting to catering.

Foreign Companies	25
Local Companies	12
Nationality Unknown	30
TOTAL	67

SOURCES: Company data; Registrar General's Files; Central Statistical Office, Register of Business Establishments in Trevor Farrell. A tale of TwoIssued: Nationalization, The Transfer of Technology and the Petroleum Multinationals in Trinidad and Tobago Monograph. U.W.I. Trinida. 1979.

THE PETROLEUM INDUSTRY - A DISAGGREGATION BY FUNCTION AND AREAS OF SPECIALIZATION

1. Exploration

- Geology Photogeology
- Geophysics Geochemistry
- Seismology
- Stratigraphy
- Paleantology
- Palynology
- Hydrodynamics
- Gravimetry and Magnetometry
- Well Logging
- Sedimentary Petrography
- Meteorology
- Materials Supply
- Drawing
- Surveying

2. Production

- Drilling
- Reservoir Engineering
- Gathering and Storage
- Pipelining
- Tank Farm Management
- Marine
- Gas Engineering

3. Refining and Petrochemicals

- Processing, running of precess plants
- Storage, handling and transportation
- Utilities
- Materials, Equipment and Services
- Laboratory

4. Storage

- 5. Transportation
 - Marine
 - Pipeline
 - Road
- 6. Projects and Construction
- 7. Marketing and Distribution
 - Local
 - Regional
 - International
- 8. Reserach and Development
- 9. Information and Data Processing
- 10. Ancillary
 - Utilities Electricity generation, Water Steam
 - Telecommunications
 - Maintenance, Machine shops, other worksnops
 - General Engineering
- 11. Finance and Accounting
- 12. Economics and Planning
- 13. General Administration
 - General Management
 - Personnel
 - Training
 - Clerical, etc.
- 14. Legal

15. Purchasing

16. Public Relations

SOURCE: Trevor Farrell: A Tale of Two Issues Nationalization, the transfer of Technology and the Petroleum Multinationals in Trinidad and Tobago. Monograph U.W.I. Trinidad. 1979.

Projects being considered or explored in line with Government's planned programme of securing meaninful participation in apex industries in Trinidad and Topago.

- 1. A Participation in Texaco (Trinidad) Inc., as well as the acquisition of all Texaco distribution outlets.
- 2. A participation with W. R. Grace and Company in Federation Chemicals.
- 3. A joint venture with Texaco to produce certain petrochemicals.
- 4. A company to produce steel
- 5. An inter-governmental company to produce aluminum.
- 6. An inter-governmental company to produce corn and soya been.
- 7. An inter-governmental food corporation.
- 8. An inter-governmental snipping corporation.
- 9. Joint-venture with Amoco, Kaiser, Beker and Tenneco to produce fertiliser.

In addition, discussions were underway with United States and Japanese based firms to produce petrocnemicals, motor-car parts, processed food and animal feed based on petroleum and molasses.

SOURCE: White Paper No. 2 on Public Sector Participation in Industry. Government of Trinidad and Tobago. 1978.

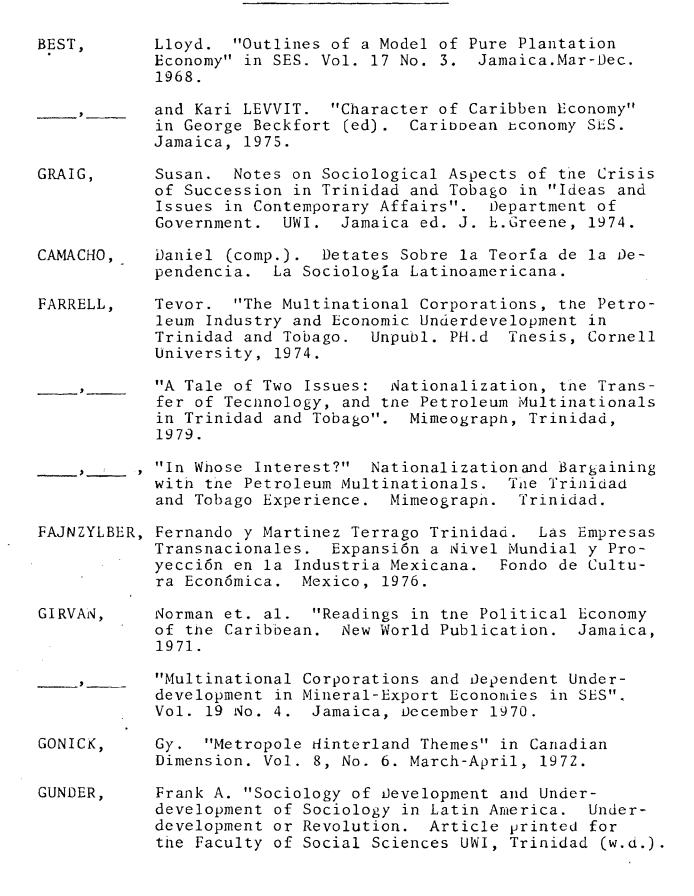
The statement of Government policy towards private foreign investment given in the 1972 budget speech stress that although there would be continued invitation of private foreign capital, greater control over the country's national resources must reside in the country.

- 1. We welcome new foreign investment which burgs in expertise, new technology and access to export markets to assist and supplement national efforts in our development.
- No new 100 percent foreign-owned enterprises will be allowed in key sectors of the economy and national participation in joint ventures involving new foreign firms must be of meaningful participation.
- 3. Alienation of land will not be permitted.
- 4. Existing foreign-owned enterprises must take steps to facilitate national participation, including in particular worker-participation.
- 5. Certain areas of our economy are reserved exclusively for national effort.
- All firms, whatever the structure of their ownership, must in their operations give ample opportunity to transfer to nationals the skills, knowledge and expertise required to run the business.
- 7. Government will take a leading part, including the use of direct participation, to expedite national control and ownership.

An integral part of our overall policy towards foreign investment is to diversify the sources of investment funds and in particular, to seek the participation in our national development of European and Japanese capital and entrepreneurship, an addition to capital from the traditional sources such as the United Kingdom, the United States of America and Canada". Current policy in this regard seeks to further diversify the sources of investment, capital

SOURCE: White Paper No. 1 on Public Sector Participation in Industry Government of Trinidad and Tobago. 1972.

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